

August 2024 Financial Brief

Message from Chairman Grove

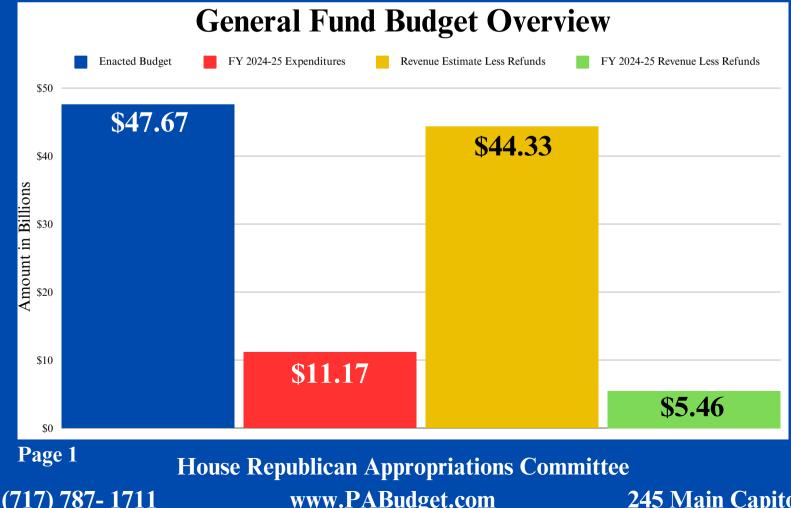


Pennsylvania's August financial data shows some major concerns for the fiscal health of the Commonwealth moving forward. While total General Fund revenues exceeded the official estimate by \$53.87 million and have grown by 2.5% over the prior fiscal year to date; several warning signs are showing. General Fund Total Tax Revenue for August only grew at 0.7% when compared to August 2023. In August 2024, Total Personal Income Tax dropped 6.9% below August 2023, matched by a 6.9% decline in Motor Vehicle Sales Tax. These were exceeded by a 15.4% drop in Corporation Taxes, due to the reduction of the tax rate. These factors, taken

in concert with the revelation that total US jobs were overreported by 904,000 by the Bureau of Labor Statistics, may result in an even faster drain of our budget surplus simply to keep up with spending than previously expected.

Jeth Drove

Seth Grove, House Republican Appropriations Chairman



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Fiscal Year 2024-25 General Fund Revenues

Compared to the Official Estimate House Appropriations Committee (R)

Thousands of Dollars

| Revenue Source | August 2024 Actual | August 2024 Estimate | \$ Amount over / (under) Estimate | YTD 2024-25 Actual | YTD 2024-25 Estimate | \$ Amount over / (under) Estimate |
|----------------------------|--------------------------|----------------------------|---|--------------------------|----------------------------|---|
| General Fund | <u>\$2.932.576</u> | <u>\$2.878.700</u> | <u>\$53.876</u> | <u>\$5.923.666</u> | <u>\$5.869.800</u> | <u>\$53.866</u> |
| <u>Tax Revenue</u> | <u>\$2.831.741</u> | <u>\$2.804.200</u> | <u>\$27.541</u> | <u>\$5.742.637</u> | <u>\$5.715.000</u> | <u>\$27.637</u> |
| Corporation Taxes | <u>\$117,272</u> | <u>\$128,300</u> | (\$11,028) | <u>\$333,646</u> | <u>\$344,600</u> | <u>(\$10,954)</u> |
| Accelerated Deposits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Corporate Net Income | \$110,790 | \$122,400 | (\$11,610) | \$323,105 | \$334,700 | (\$11,595) |
| Selective Business | \$6,482 | \$5,900 | \$582 | \$10,541 | \$9,900 | \$641 |
| Gross Receipts | \$2,264 | \$4,200 | (\$1,936) | \$216 | \$2,100 | (\$1,884) |
| Utility Property | \$1,092 | \$0 | \$1,092 | \$1,114 | \$0 | \$1,114 |
| Insurance Premiums | \$2,035 | \$400 | \$1,635 | (\$535) | (\$2,200) | \$1,665 |
| Financial Institutions | \$1,092 | \$1,300 | (\$208) | \$9,746 | \$10,000 | (\$254) |
| Bank Shares | \$812 | \$400 | \$412 | \$9,463 | \$9,100 | \$363 |
| Mutual Thrifts | \$280 | \$900 | (\$620) | \$283 | \$900 | (\$617) |
| Consumption Taxes | \$1,331,022 | <u>\$1,321,200</u> | <u>\$9,822</u> | \$2,676,242 | \$2,666,400 | \$9,842 |
| Sales and Use Tax | \$1,206,206 | \$1,200,600 | \$5,606 | \$2,497,093 | \$2,491,500 | \$5,593 |
| Non-Motor Vehicle | \$1,090,469 | \$1,080,200 | \$10,269 | \$2,258,706 | \$2,248,400 | \$10,306 |
| Motor Vehicle | \$115,737 | \$120,400 | (\$4,663) | \$238,387 | \$243,100 | (\$4,713) |
| Cigarette | \$73,204 | \$72,200 | \$1,004 | \$78,944 | \$77,900 | \$1,044 |
| Other Tobacco Products | \$12,490 | \$11,400 | \$1,090 | \$24,326 | \$23,200 | \$1,126 |
| Malt Beverage | \$1,840 | \$1,600 | \$240 | \$3,547 | \$3,300 | \$247 |
| Liquor | \$37,281 | \$35,400 | \$1,881 | \$72,332 | \$70,500 | \$1,832 |
| Other Taxes | <u>\$1,383,448</u> | <u>\$1,354,700</u> | <u>\$28,748</u> | \$2,732,749 | <u>\$2,704,000</u> | <u>\$28,749</u> |
| Personal Income Tax | \$1,099,443 | \$1,119,800 | (\$20,357) | \$2,292,072 | \$2,312,400 | (\$20,328) |
| Withholding | \$1,022,296 | \$1,040,500 | (\$18,204) | \$2,112,138 | \$2,130,300 | (\$18,162) |
| Estimated | \$45,312 | \$53,100 | (\$7,788) | \$105,672 | \$113,500 | (\$7,828) |
| Annual | \$31,835 | \$26,200 | \$5,635 | \$74,263 | \$68,600 | \$5,663 |
| Realty Transfer | \$65,980 | \$62,800 | \$3,180 | \$62,885 | \$59,700 | \$3,185 |
| Inheritance | \$184,928 | \$140,200 | \$44,728 | \$313,626 | \$268,900 | \$44,726 |
| Gaming | \$32,809 | \$30,800 | \$2,009 | \$57,807 | \$55,800 | \$2,007 |
| Minor and Repealed | \$287 | \$1,100 | (\$813) | \$6,360 | \$7,200 | (\$840) |
| Non-Tax Revenue | <u>\$100,835</u> | <u>\$74,500</u> | <u>\$26,335</u> | <u>\$181,029</u> | <u>\$154,800</u> | <u>\$26,229</u> |
| Liquor Store Profits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Licenses and Fees | \$5,219 | \$7,500 | (\$2,281) | \$12,798 | \$15,100 | (\$2,302) |
| Miscellaneous | \$89,015 | \$60,100 | \$28,915 | \$155,257 | \$126,400 | \$28,857 |
| Treasury | \$107,018 | \$63,700 | \$43,318 | \$167,371 | \$124,100 | \$43,271 |
| Escheats | (\$18,420) | (\$5,200) | (\$13,220) | (\$29,691) | (\$16,500) | (\$13,191) |
| Other Misc & Transfers | \$417 | \$1,600 | (\$1,183) | \$17,576 | \$18,800 | (\$1,224) |
| Fines, Penalties, Interest | \$6,601 | \$6,900 | (\$299) | \$12,973 | \$13,300 | (\$327) |

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Fiscal Year 2024-25 General Fund Revenues

Compared to the Prior Year Collections House Appropriations Committee (R)

Thousands of Dollars

| Revenue Source | August 2023 Actual | August 2024 Actual | Month % Growth vs Prior Year | 2023-24 Actual | 2024-25 Actual | % Growth vs Prior Year |
|----------------------------|--------------------------|--------------------------|------------------------------------|--------------------|--------------------|---------------------------|
| General Fund | <u>\$2,899,429</u> | <u>\$2,932,576</u> | <u>1.1%</u> | <u>\$5,780,900</u> | <u>\$5,923,666</u> | <u>2.5%</u> |
| <u>Tax Revenue</u> | <u>\$2,812,906</u> | <u>\$2,831,741</u> | <u>0.7%</u> | <u>\$5,595,682</u> | <u>\$5,742,637</u> | <u>2.6%</u> |
| Corporation Taxes | <u>\$138,607</u> | <u>\$117,272</u> | <u>(15.4%)</u> | <u>\$326,792</u> | <u>\$333,646</u> | <u>2.1%</u> |
| Accelerated Deposits | \$0 | \$0 | | \$0 | \$0 | |
| Corporate Net Income | \$129,714 | \$110,790 | (14.6%) | \$311,588 | \$323,105 | 3.7% |
| Selective Business | \$8,893 | \$6,482 | (27.1%) | \$15,204 | \$10,541 | (30.7%) |
| Gross Receipts | \$10,083 | \$2,264 | (77.5%) | \$12,150 | \$216 | (98.2%) |
| Utility Property | \$584 | \$1,092 | 87.0% | \$694 | \$1,114 | 60.6% |
| Insurance Premiums | \$481 | \$2,035 | 323.1% | (\$169) | (\$535) | 217.2% |
| Financial Institutions | (\$2,254) | \$1,092 | (148.4%) | \$2,529 | \$9,746 | 285.3% |
| Bank Shares | (\$2,554) | \$812 | (131.8%) | \$1,349 | \$9,463 | 601.6% |
| Mutual Thrifts | \$299 | \$280 | (6.4%) | \$1,181 | \$283 | (76.0%) |
| Consumption Taxes | <u>\$1,278,027</u> | <u>\$1,331,022</u> | <u>4.1%</u> | <u>\$2,662,177</u> | <u>\$2,676,242</u> | 0.5% |
| Sales and Use Tax | \$1,153,650 | \$1,206,206 | 4.6% | \$2,471,401 | \$2,497,093 | 1.0% |
| Non-Motor Vehicle | \$1,029,362 | \$1,090,469 | 5.9% | \$2,231,756 | \$2,258,706 | 1.2% |
| Motor Vehicle | \$124,288 | \$115,737 | (6.9%) | \$239,645 | \$238,387 | (0.5%) |
| Cigarette | \$76,926 | \$73,204 | (4.8%) | \$92,138 | \$78,944 | (14.3%) |
| Other Tobacco Products | \$12,068 | \$12,490 | 3.5% | \$24,564 | \$24,326 | (1.0%) |
| Malt Beverage | \$1,697 | \$1,840 | 8.5% | \$3,894 | \$3,547 | (8.9%) |
| Liquor | \$33,686 | \$37,281 | 10.7% | \$70,179 | \$72,332 | 3.1% |
| Other Taxes | \$1.396.272 | <u>\$1.383.448</u> | (0.9%) | <u>\$2.606.712</u> | \$2,732,749 | 4.8% |
| Personal Income Tax | \$1,181,409 | \$1,099,443 | (6.9%) | \$2,236,814 | \$2,292,072 | 2.5% |
| Withholding | \$1,105,336 | \$1,022,296 | (7.5%) | \$2,076,686 | \$2,112,138 | 1.7% |
| Estimated | \$45,922 | \$45,312 | (1.3%) | \$91,041 | \$105,672 | 16.1% |
| Annual | \$30,151 | \$31,835 | 5.6% | \$69,087 | \$74,263 | 7.5% |
| Realty Transfer | \$60,621 | \$65,980 | 8.8% | \$61,726 | \$62,885 | 1.9% |
| Inheritance | \$128,676 | \$184,928 | 43.7% | \$256,592 | \$313,626 | 22.2% |
| Gaming | \$25,333 | \$32,809 | 29.5% | \$44,163 | \$57,807 | 30.9% |
| Minor and Repealed | \$233 | \$287 | 23.5% | \$7,418 | \$6,360 | (14.3%) |
| Non-Tax Revenue | <u>\$86.523</u> | <u>\$100.835</u> | <u>16.5%</u> | \$185.218 | <u>\$181.029</u> | (2.3%) |
| Liquor Store Profits | \$0 | \$0 | 20 | \$0 | \$0 | |
| Licenses and Fees | \$14,527 | \$5,219 | (64.1%) | \$24,819 | \$12,798 | (48.4%) |
| Miscellaneous | \$64,577 | \$89,015 | 37.8% | \$146,915 | \$155,257 | 5.7% |
| Treasury | \$71,826 | \$107,018 | 49.0% | \$133,217 | \$167,371 | 25.6% |
| Escheats | (\$9,538) | (\$18,420) | 93.1% | (\$11,177) | (\$29,691) | 165.7% |
| Other Misc & Transfers | \$2,289 | \$417 | (81.8%) | \$24,875 | \$17,576 | (29.3%) |
| Fines, Penalties, Interest | \$7,419 | \$6,601 | (11.0%) | \$13,484 | \$12,973 | (3.8%) |

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Revenues Explained

General Fund collections of \$2.93 billion in August were \$53.9 million higher than the official monthly estimate, led by strong Inheritance Tax collections and higher than expected treasury investment earnings. Year-to-Date (YTD) General Fund collections of \$5.92 billion exceed estimate by 0.9%.

Total Tax Revenue collections of \$2.83 billion in August exceed collections of August 2023 by 0.7%. YTD Total Tax Revenue collections of \$5.74 billion exceed collections of the prior fiscal year by 2.6%.

August 2024 monthly collections:

- Total Tax Revenue collections of \$2.83 billion exceeded the official monthly estimate by \$27.5 million.
- Total Corporation Taxes of \$117.3 million were less than the official monthly estimate by \$11.0 million, a decline of 15.4% from collections of August 2023.
- Total Sales and Use Tax (SUT) collections of \$1.21 billion exceeded the official monthly estimate by \$5.61 million. SUT non-motor vehicle collections of \$1.09 billion exceeded estimate by \$10.3 million, while SUT motor vehicle collections of \$115.7 million fell short of estimate by \$4.7 million.
- Total Personal Income Tax (PIT) (annual, quarterly estimated, and withholding) collections of \$1.10 billion were below the official monthly estimate by \$20.4 million; while PIT annual collections exceeded estimate by \$5.6 million, PIT quarterly estimated and PIT withholding collections fell short by \$18.2 million and \$7.8 million, respectively.
- Realty Transfer Tax collections of \$66.0 million exceeded the official monthly estimate by \$3.2 million.
- Inheritance Tax collections significantly exceeded the official monthly estimate by \$44.7 million, or 31.9%.
- Non-Tax Revenue collections of \$100.8 million exceeded the official monthly estimate by \$26.3 million. Of these collections, treasury investment earnings of \$107.0 million exceeded estimate by \$43.3 million.

Fiscal Year-to-Date (YTD) collections through the month of August 2024:

- Total Tax Revenue collections are above the YTD collections of the prior fiscal year by \$147.0 million.
- YTD Corporate Net Income Tax collections of \$323.1 million exceed YTD collections of the prior fiscal year by 3.7%.
- YTD Total Sales and Use Tax collections are narrowly above YTD collections of the prior fiscal year by 1.0%. SUT non-motor vehicle collections of \$2.26 billion are above collections of the prior fiscal year by 1.2%, while SUT motor vehicle collections of \$238.4 million are below collections of the prior fiscal year by 0.5%.
- YTD Total PIT collections of \$2.29 billion are slightly above collections of the prior fiscal year by 2.5%; YTD PIT withholding by 1.7%, YTD PIT estimated payments by 16.1%, and YTD PIT annual by 7.5%.
- YTD Realty Transfer Tax collections of \$62.9 million through the month of August are narrowly above collections of the prior fiscal year by \$1.2 million, or 1.9%.
- YTD Inheritance Tax collections of \$313.6 million exceed YTD collections of the prior year by 22.2%.
- YTD Gaming Tax collections exceed YTD collections of the prior fiscal year by 30.9%.
- YTD Non-Tax Revenue collections of \$181.0 million are below collections of the prior fiscal year by 2.3%. Treasury investment earnings remain strong, and are 25.6% higher than the previous fiscal year.

| August 2024 Revenue Collections | | | | | |
|---------------------------------|---------------------------|---------------------------|---------------------------|--|--|
| Total Gen | eral Fund | Personal Income Tax | | | |
| Estimate: \$2.879 billion | Actual: \$2.933 billion 🔶 | Estimate: \$1.120 billion | Actual: \$1.099 billion 🖊 | | |
| Total Corpo | ration Taxes | Sales Tax | | | |
| Estimate: \$128.3 million | Actual: \$117.3 million 🖊 | Estimate: \$1.201 billion | Actual: \$1.206 billion 🔶 | | |
| Non-Tax | Revenue | All Other Taxes | | | |
| Estimate: \$74.5 million | Actual: \$100.8 million 🕇 | Estimate: \$355.5 million | Actual: \$408.8 million 🔶 | | |

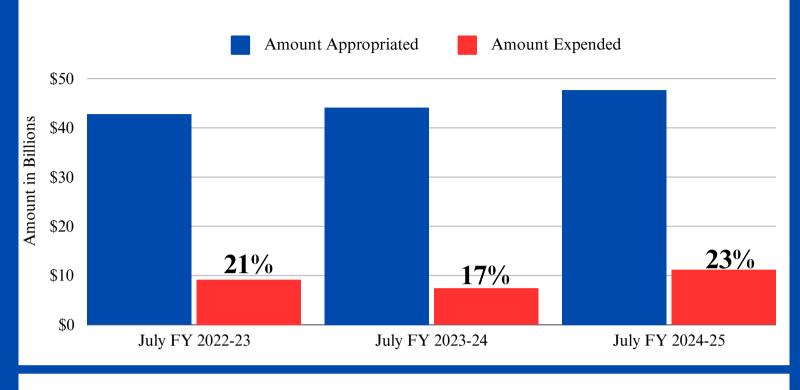
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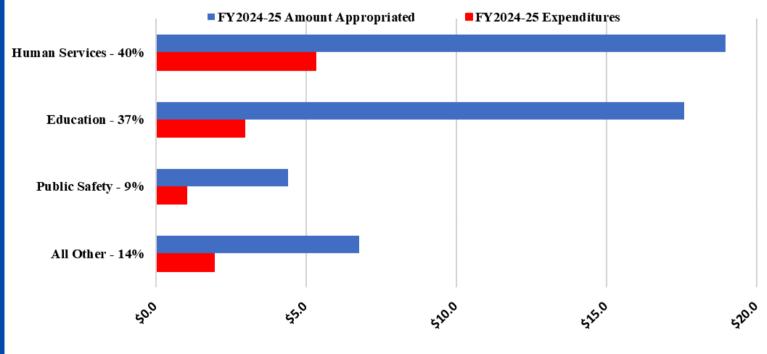
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Status of Appropriations



FY2024-25 Budget - Top 3 Areas (86% of Budget) Status of Appropriations as of August 2024

Amounts in Billions (\$)



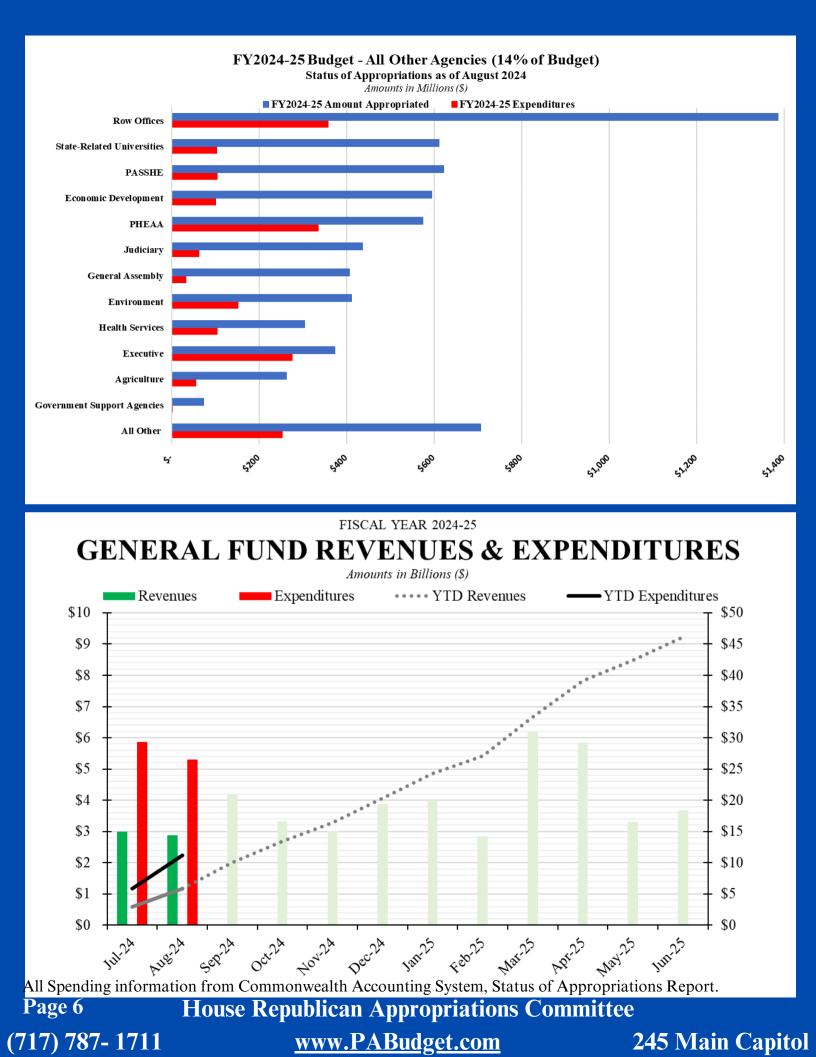
All Spending information from Commonwealth Accounting System, Status of Appropriations Report.

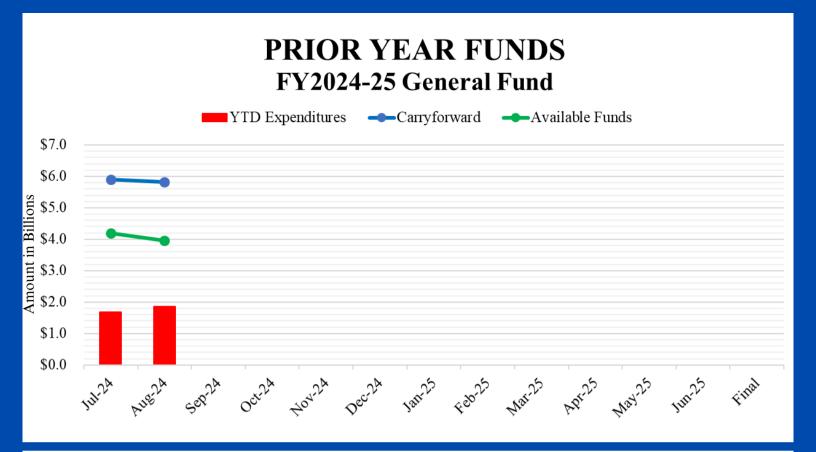
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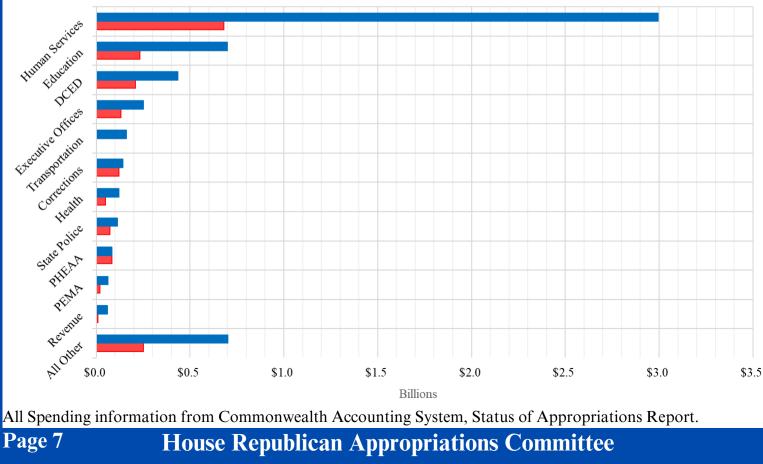
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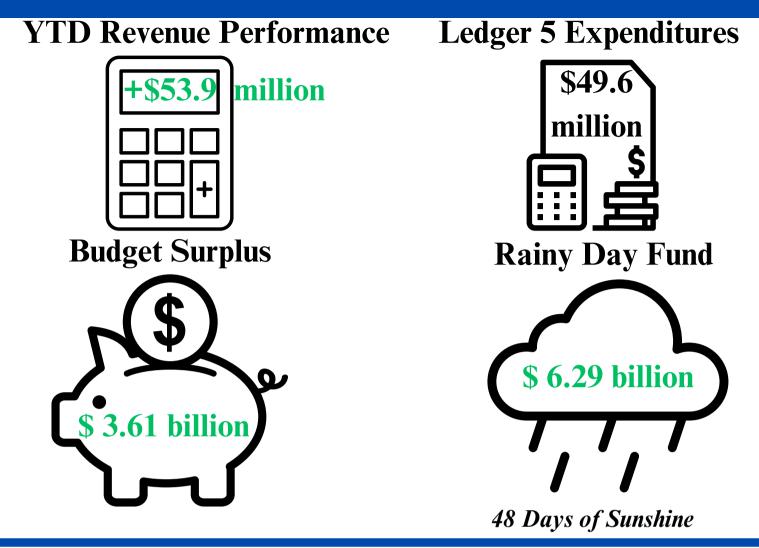
PRIOR YEAR FUNDS - TOP 10 AGENCIES* FY2024-25 as of August 2024

■Carryforward ■Expenditures



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Budget Policy Update

Inflation and the Pennsylvania Budget

State governments, including Pennsylvania's, are not immune to the effects of federal monetary policy. The silent tax that is inflation affects our budgets, necessitating swift and strategic adjustments.

Pennsylvania, in particular, has been hit hard by inflation. Consumer Affairs reported Pennsylvania's 8.2% increase in the cost of grocery store items in 2023 was the largest increase in the nation. Meanwhile, inflation on all items spent most of 2023 at or above the national inflation rate.

Inflation has been driving up the cost of everything from healthcare to road construction. Inflation also increases the amount citizens pay on items subject to the 6% Pennsylvania sales tax. As the cost of items like motor vehicles, lawn care services, and cable continue to increase, the total dollar amount of the 6% tax does too. These factors all raise the cost of running state government, but there is another area driving up the cost of the budget: personnel costs.

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Inflation and the Pennsylvania Budget (continued)

In 2023, Governor Shapiro rewarded the <u>\$5.5 million he received from public sector unions</u> for his campaign by <u>signing off on a contract with a 22% pay increase</u> during his first term in office. This contract will result in the average cost per employee under the largest collective bargaining agreement increasing from \$52,070 to \$63,576 at the contract's end. Remember in 2022 the median household income (not individual) in Pennsylvania was \$71,798, according to the US Census Bureau.

These raises aren't based on economic realities, as year-over-year average hourly earnings growth has been <u>declining for private sector employees since February</u> of this year. As previously reported, for Fiscal Year 2023-24, Personal Income Tax – which is only paid by actively working folks – increased by 1.3% compared to the prior fiscal year. The 2023 Pennsylvania inflation rate was 3.9%, significantly below the <u>5% raise granted in</u> <u>July 2023 to unionized state employees</u>. In 2024, these same employees are due a total of 4.25% in raises.

The gap between private and public sector pay is likely to widen if Pennsylvania's economy faces further economic challenges. Governor Shapiro's unilateral decision to implement a 22% pay increase without the necessary input from the General Assembly exacerbates this disparity. This issue is particularly concerning, given the impending changes in federal monetary policy.

The Federal Bureau of Labor Statistics (BLS) has reported middling job numbers for the last year. Job growth appeared to remain unaffected by the Federal Reserve's 5.33% Federal Funds Rate. With an election coming and inflation still 0.9% above the 2.0% Federal Reserve's goal, an unprecedented jobs revision was released in late August. <u>BLS confirmed that it overestimated 818,000 jobs over five of the last six months</u> and <u>another 86,000 jobs in June and July 2024</u>.

BLS has also reported that Pennsylvania's unemployment rate remained at 3.4% for ten consecutive months – a stretch unseen over the last ten years. The effect of the jobs report revision on this remains unclear.

This gives room for a flawed argument: even though inflation is still above the benchmark, the economy has slowed enough to loosen monetary policy. It is rather convenient, especially when further revisions won't be published until February 2025.

The August 2024 state revenue report shows that Personal Income Tax shrunk by 6.9% when compared to August 2023. For fiscal year 2024-25, Personal Income Taxes will be responsible for 41% of estimated General Fund revenue.

The enacted Pennsylvania budget exceeds projected revenues by \$3.3 billion. Any future slowdown or negative growth in jobs would only escalate this deficit, leading to further depletion of our already strained surplus.

This brings into focus just how important spending is. The Independent Fiscal Office <u>reported</u> the additional costs of collective bargaining agreements will add just over \$500 million to the budget this year, which will jump to nearly \$700 million in Fiscal Year 2025-26.

Pennsylvania's inflation rate continues to run higher than the national average. As national Democrats continue to push a narrative of "victory" over inflation, they also advocate policies that will only worsen it. The Commonwealth is likely to see the cost of everything continue to rise, including the cost of the state workforce, regardless of private sector realities. This is bad news for our budget moving forward, just as it is for Pennsylvanians.

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